

English at Work 白领英语  
Episode 36: The power struggle  
第36集：权力争夺  
与新同事工作



(Anna on the computer, singing to herself)

**Narrator:** 欢迎回到白领英语节目，Anna 目前状态非常不错。You're in a good mood Anna.

**Anna:** Well, I'm just back from France, where everything went really well. It was quite an experience.

**Narrator:** 好啊。你搞定那个大合同了。现在可要确定接下来的工作都能跟得上 deliver what you've promised.

**Anna:** I know (*singing to herself again*).

**Denise:** Hello Anna. Is Tom OK? He seems really grumpy since he got back from France.

**Anna:** He's fine. He just had to sleep on the sofa last night.

**Denise:** Really?! I'm sure that's not what he was planning! Now, did Paul mention he's got a new member of staff for you to meet this morning?

**Anna:** No.

**Denise:** Typical. Well, she's coming up in the lift with Paul now.

**Anna:** Oh, so who is she?

**Denise:** It's Rachel. Do you remember? She's the woman who Mr Socrates recommended. He said she's brilliant and allegedly one of his best employees... oh here she comes now.

**Paul:** ...and this is our office. Ah, Anna, there you are. Did I mention before you went to France that Rachel is joining us for a while?

**Anna:** No.

**Paul:** Ahh, well... here she is. This is Rachel.

**Rachel:** Hi!

**Anna:** Hi. I'm Anna. I work here as a Sales Executive.

**Rachel:** I know. You're quite new aren't you, ya?

**Paul:** Not that new. She's just won a great contract for us. Anyway, looks like you two are going to get on like a house on fire. Anna, I'd like you to, sort of, work alongside Rachel.

**Rachel:** Alongside? Shouldn't I be in charge?

**Paul:** Yes... it's just, you know... you're not familiar with our office and Anna is, sort of, across this new contract... So... if you don't mind?

**Rachel:** OK. Just for now. But don't think I'm going to be told what to do.

**Anna:** I'm sure you won't be Rachel but maybe we could help each other?

**Rachel:** I'll try.

**Anna:** Good! *(To herself)* Oh dear. This is awkward. I've never worked with anyone like this before.

**Narrator:** 别着急, Anna 这也是一个机会。Rachel 看着不是很容易接受指导, 但你可以尝试这样和她沟通。比如: 我知道你有很丰富的工作经验, 所以希望你能帮我们做这个项目 I understand you have lots of experience so I would like to use your skills to help with the task. 我想我们一起联手做这件事儿, 肯定能做得很好 together we can do this job really well. 好了, 我建议你先帮她泡杯茶吧, 以示友好。Good luck!

**Anna:** Oh thanks. *(To Rachel)* Rachel, would you like a cup of tea? And then we could talk about this contract.

**Rachel:** I don't drink tea. Let's just get down to business.

**Anna:** Oh, right.

**Rachel:** Now, I think you need to check your stock and make sure you've got your oranges.

**Anna:** Err... It's lemons actually.

**Rachel:** Whatever. Just get them and... you know... put them in a... thingy... a box.

**Anna:** Well... actually... I understand you have lots of experience, so maybe we could you use your skills for this task?

**Rachel:** Well, it's true, I do have lots of experience. Thanks for recognising that.

**Anna:** So maybe... we could work on this job... together?

**Rachel:** Oh ya, sure. Great. Of course. I can get hold of these oranges... err... lemons, pronto. I know a man who can get some second-hand ones, it'll save us loads of money.

**Anna:** But what about the quality?

**Rachel:** Quality?! It's the cost we've got to worry about. Keep up Hannah.

**Anna:** Anna.

**Narrator:** Rachel 的思路好像不太对劲。Anna 看来你不能都顺着她。你得拿出样子来。如果她坚持己见，你可以说我们先得讨论并同意行动方案 *let's discuss this so we can agree on a plan of action.* 或者请尊重我的决定，我们继续下一步计划的讨论 *please respect my decision and let's move on.*

**Anna:** Hmm, OK, I'll give it a try. *(To Rachel)* Rachel, I like your enthusiasm but... can we discuss this so we can agree on a plan of action?

**Rachel:** Of course. Why didn't you say? Come on, discuss, discuss, talk!

**Anna:** *(Nervously)* Well, we pride ourselves on quality products and our Imperial Lemon is particularly good... and I think our client is expecting that. So I would like to send them what I had promised in the contract.

**Rachel:** Oh, ya, I see. But I'm not really sure you're right...

**Anna:** Well, if you could just respect my decision this time and we can move on.

**Rachel:** Well, just this once, Hannah. But I think I'm going to have to talk to Mr Socrates about you.

**Narrator:** Anna 你做得决定是对的。有的时候和新同事相处会碰到一些困难，但关键的是你怎样面对这些问题，和同事保持良好的工作关系。那让我们再听听 Anna 用到的一些表达：  
*I understand you have lots of experience so I would like to use your skills to help with the task.*  
*Together we can do this job really well.*  
*Let's discuss this so we can agree on a plan of action.*  
*Please respect my decision and let's move on.*

**Tom:** Hi Anna. Can't believe we were in France this time yesterday...

**Rachel:** Oh hello, Tommy boy. Long time no see! This is a nice surprise.

**Tom:** Err... mmmm.

**Anna:** Have you two met before?

**Rachel:** We certainly have! Hey Tommy boy?!

**Tom:** *(To himself)* Oh no!

**Narrator:** Tom 说不出话了，这可有意思了。是不是里面有什么故事？我们下期节目再会。Bye!

- **Listening Challenge 听力挑战**

Rachel 猜想新客户订的是什么塑料水果产品？

答案：橙子。